RMDZ in a Nutshell

What's In it for You

Leads & Resources Networking Promotion/Marketing A look at each...

1. Leads and Resources

CalRecycle will Partner with You to Assist Businesses: *The way it works:*

Business calls one of us.

CalRecycle, you or both of us scope out their needs – usually via a conference call, then provide customized resources.

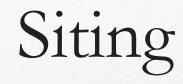
Resources May Include:

- 1. Siting Assistance
- 2. Permit Understanding
- 3. Manufacturing Materials (Feedstock) Location
- 4. Equipment Analysis
- 5. Financing: Grants, Loans, Bonds, Tax Incentives, and More

Let's look at each of these.....

Permitting

If tricky area, our permits staff will meet with you and/or the business to explain various permitting processes.



A businesses calls CalRecycle, looking to site in an RMDZ. Your zone may be just the ticket.

We work with you and GoBiz to match up needs.

Manufacturing Materials (Feedstock) Sourcing

Tire grinds or coffee grinds, oyster shells, #3-7 plastic paper, crushed concrete, cullet, food waste, various other organics, pallets, #1 PET, Mattresses, Inerts, Sand, Gravel, Soil, Sheetrock, Windshield Glass, Textiles, and the list goes on.....

Equipment Analysis

CalRecycle technical staff will analyze equipment/process to determine to weigh in on technology being marketed.

Financial Resources

- A. CalRecycle grants and loans,
- B. Outside bank loans,
- C. Energy bonds,
- D. Outside investors,
- E. Employee training assistance
- F. Tax incentives

Take Away: Targeted Assistance, not Shotgun

Between the two of us, we can quickly zero in on needs and provide resources

2. Networking

Biannual Conference (Zone Works): Fully paid

- A. Make contacts with colleagues in your field
- B. Keep up to date with diversion practices, legislation and funding

3. Promotional/Marketing

Promote your businesses on RecycleStore.com – Free You get approx. \$5K annually for local promotion

Your Part

- A. Complete annual report
- B. Attend zone works
- C. Have fun!