

Introductions

Zone Administrators:

1. [Which Zone?](#)
2. Economic Development or Solid Waste?
3. Do you coordinate with your counterpart locally in Economic Development or Solid Waste?
4. Who is your Zone Liaison?

Zone Liaisons: Your CalRecycle partner and contact

1. [Which Zone?](#)
2. Who is your Zone Administrator?

CalRecycle web resources

1. [Zone Administrators](#): Serve as a central contact point for zone issues & establish a network of economic development and solid waste professionals to support zone activities.
2. [SharePoint: ZA 101 Handbook; ZA Responsibilities](#)
3. [Zone Information Reporting System](#); [Zone Incentive Funds](#); [Zone Annual Report](#)
4. [CalRecycle home page](#), search engine
5. [RMDZ home page](#)
6. [Revolving Loan Program](#)
7. [Financial Resources and Economic Incentives](#)
8. [Greenhouse Gas Reduction Grant and Loan Programs](#)

Business assistance process

1. When CalRecycle staff get a call from a potential or existing manufacturer, the ZL contacts the ZA to discuss who will take the lead. Document everything in the [Zone Information Reporting System](#). This will keep all parties informed and make your [Zone Annual Report](#) a five-minute job!

Mentors

1. [Geographical](#): call nearest ZA and brainstorm. Even if a business locates in an adjacent Zone, the market can be accessible to your Zone too, e.g. diverting waste from your area, creating jobs for your area, producing products for your area.
2. Rural vs. Urban
3. [Experience](#): Frank Ferral, San Joaquin County, John Davis, High Desert
4. [CARMDZ](#) Board members: Steve Lautze, president, Oakland/Berkeley; David Coscia, LA County; Steve Lantsberger, Hesperia; Kristina Miller, Tehama; Maureen Hart, North Coast; Lynn France, Southern San Diego/Imperial.

Questions?