

Employment Training Panel

California's Premier Program Supporting
Job Creation and Retention

Robert Meyer

Senior Economic Development Specialist

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<http://www.etp.ca.gov>

What is ETP and what does it do?

ETP is a State agency that uses a pay-for-performance **contract** to reimburse the costs for employer-customized job skills training.

ETP does not

- provide training
- mandate training topics
- select training providers

Background and History

ETP was created in 1983 as one of the first programs in the United States designed to train the existing workforce.

Today:

- Over 800,000 trainees have been trained
- Over 78,000 businesses served
- Over \$1.25 billion in funds expended

ETP Project Profiles

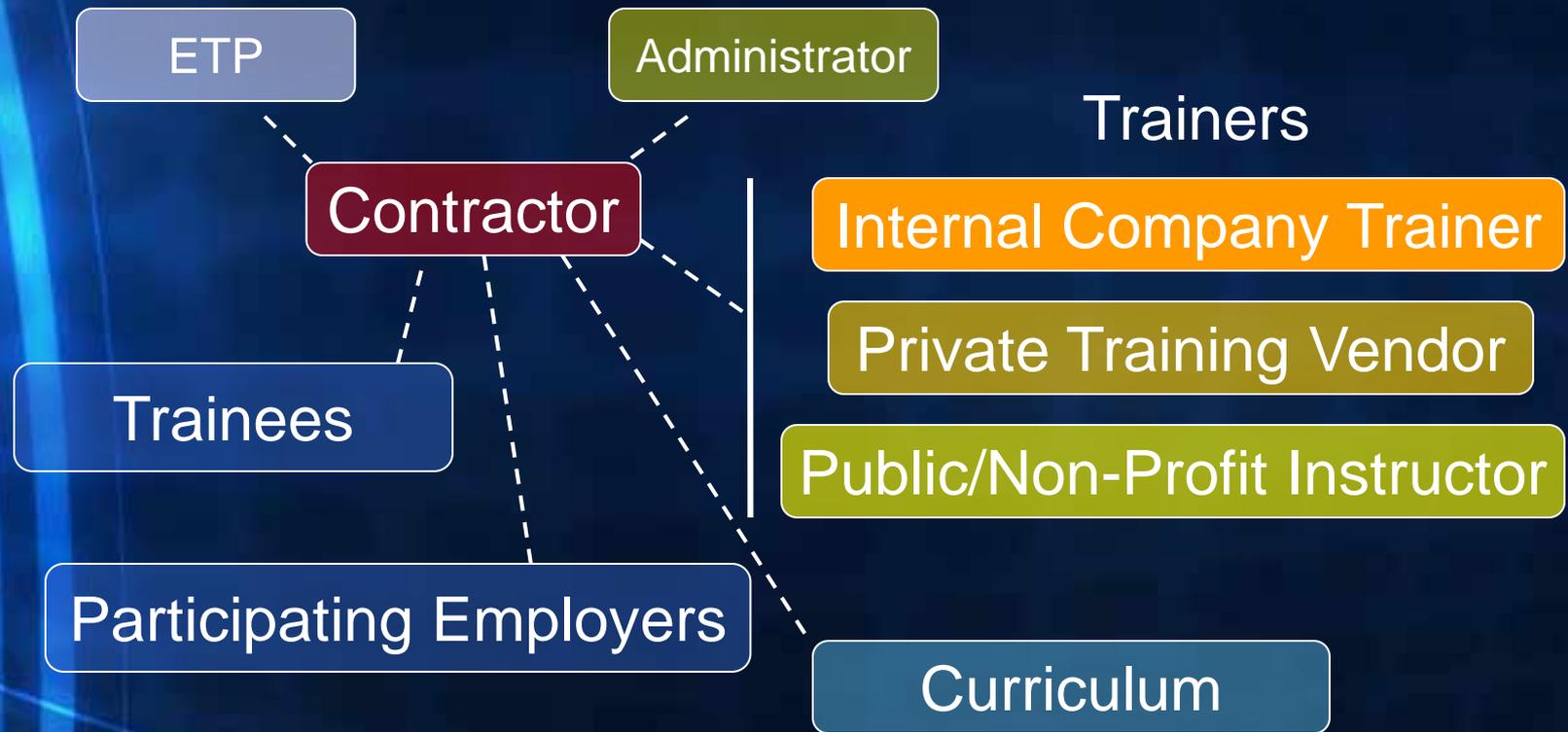
Single Employer and Multiple Employer
Contractor formats

Eligible trainees can include:

- existing and newly hired workers;
- unemployed workers;
- underserved populations; and
- small business owners

Enhanced support for Priority Industries, Small
Businesses, High Unemployment Areas

Basic Contract Relationships



Basic Contact Requirements

- Trainees must complete a minimum of 24 hours of eligible training. (8 hour min for Small Business)
- Training Funds are **EARNED** only after a post-training, employment retention period (usually 90-days) while earning a contract-specified minimum wage.

2013 ETP Minimum Wages

Effective for contracts approved on or after January 1, 2013 and before December 31, 2013.

Category	New Hire	Retrainee
Standard ETP Minimum Wage	\$12.02 - \$13.36	\$14.69 - \$16.03
High Unemployment Area, Working Poor (with Wage Waiver)	\$9.02 - \$10.02	\$11.02 - \$12.02
SET Frontline Workers	\$26.71	
SET Frontline Workers (Critical Proposal, Job Creation or Priority Industry ONLY)	\$20.03	

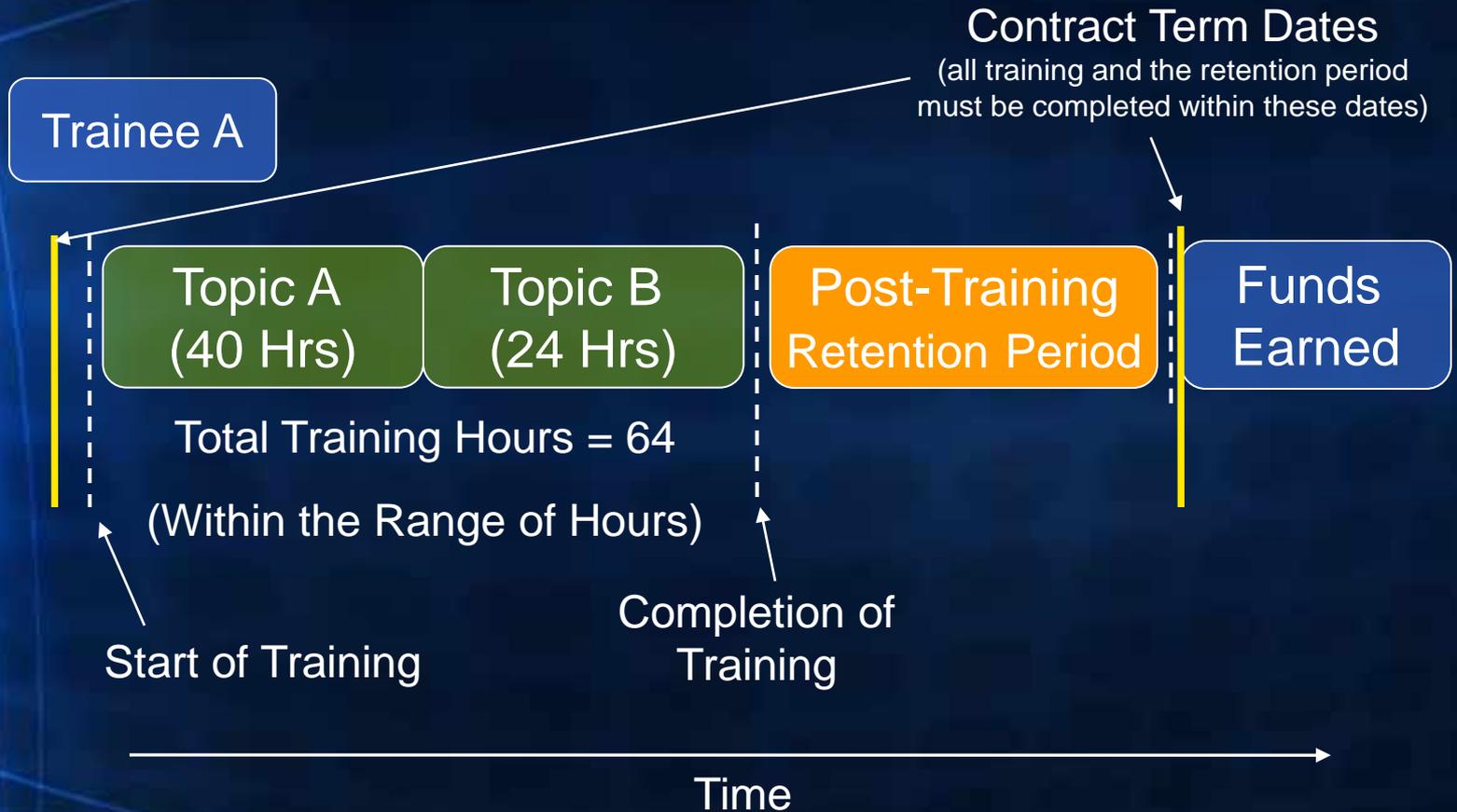
ETP Funding (*the good part*)

ETP uses a fixed-fee reimbursement rate ranging from \$15 - \$26 per training hour.

$$$ = \text{training hours} * \text{reimbursement rate}$

MEC contractors may add recruitment costs of up to 8% above the standard reimbursement rates on a case-by-case basis.

Individual Trainee Model



ETP Application Process

- Orientation and Preliminary Application
- Site Visit with Regional Office
- Application for Funding
- Panel Approval
- Training Begins*

* training can not be reimbursed retroactively by ETP

ETP Priority Industries 2012/2013

- Manufacturing and Food Processing
- Agriculture
- Biotechnology and Life Science Research
- Construction and Engineering
- Goods Movement / Logistics
- Software / IT / Multimedia / Motion Picture and Video Production
- Healthcare

Current Programs

Critical Proposal Designations

Job Creation Retrainee

Veteran-Focused Job Creation Retrainee

Apprenticeship Pilot Program

Alternative Funding Programs

- Alternative and Renewable Fuels and Vehicle Technology Program (ARFVTP)

Please see the ETP website (<http://www.etp.ca.gov>) for the latest information regarding the availability of funds as this information does change.

2012/2013 Program Caps

Critical Proposal Designations (\$750K)

Job Creation (up to \$800K)

Small Business (>\$50K)

Fast Track Process (>\$100K)

Larger Employer Retraining (\$600K Priority / \$500K)

MEC Contracts (\$850K)

Apprenticeship Pilot (\$300K)

ARFVTP (\$500K SE / \$750K MEC)

Revised October 2012

Why does ETP work?

- Training topics, training duration and delivery methods identified by the employer
- Employers select their best combination of trainers and administrative service providers
- Streamlined recordkeeping with web-based administration and integrated invoicing

Next Steps

- Assess training needs, delivery methods and trainers.
- Review ancillary funding for project
- Review ETP Funding Priorities for FY 2012/2013
- Complete ETP Scoping Information
- Orientation and Preliminary Application

Contact Information

Robert Meyer

Senior Economic Development Specialist

(916)327-4391

robert.meyer@etp.ca.gov