

New Markets Tax Credits

CalRecycle ZoneWorks May 12, 2011

NMTCs Background

- Program authorized by Congress in 2000
- Designed to spur investment and promote economic development in low-income communities
- Program administered by US Treasury Department
- Tax credit allocations provided to Community Development Entities (CDEs), not projects
- Tax credit allocation process extremely competitive



NMTC Eligibility Criteria

- Must be Qualified Active Low Income Community Business
- Business must be located in Low Income Community
 - Poverty rate greater than 20%
 - Median income less than 80% area median
- Project must have significant community benefits
- Significant flexibility in project type (retail, industrial, community facility, mixed-use)

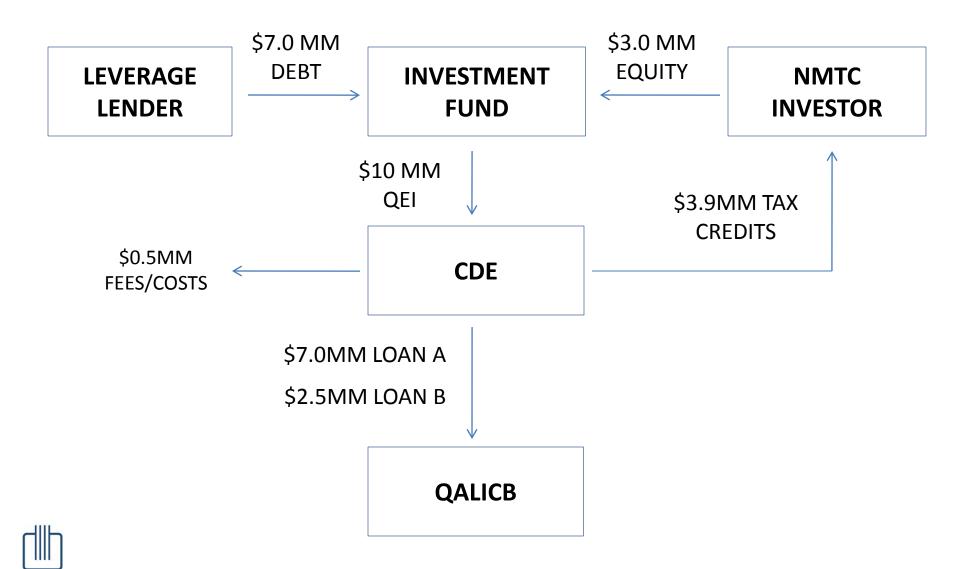


How NMTCs Work

- Tax credit equal to 39% of qualified investment
- Tax credits are dollar for dollar reduction in investor's tax liability
- Investors provide cash in exchange for tax credits
- Price per tax credit depends on investor's yield requirements
- Investors receive tax credits over seven year period



NMTC Transaction Structure



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