#### INTEGRATED WASTE MANAGEMENT BOARD

#### California Integrated Waste Management Board

# Recycling Market Development Zone Program Workshop "Zone Works"

# February 10-11, 2009 Sacramento State, University Union • Sacramento, CA

#### "Effectively Marketing your Zone"

### Agenda

#### Day One - February 10, 2009

9:00 - 11:00 am	CARMDZ Quarterly MeetingCapitol Room
	(All Zone Administrators Welcome)
11:00 - 11:30 am	Registration
11:15 - 12:15 pm	Lunch
12:15 - 12:45 pm	Opening Remarks, and Zone Administrator
	Presentation Orchard Suite
	Margo Reid Brown, Board Chair, CIWMB
	Duane O'Donnell, Business Environmental Resource Center (BERC),
	Sacramento County
12:45 - 1:30 pm	Presentation of Tools
	(Marketing Subcommittee)
1:30 - 2:30 pm	Marketing Workshop
	(Marketing Subcommittee)
2:30 - 2:45 pm	Refreshment Break
2:45 - 3:45 pm	Marketing 101: Social Media Emphasis
	Beverly Kennedy, Kennedy PR Group
3:45 - 4:45 pm	Zone Share
	(Zone Administrators)
4:45 - 5:30 pm	Break
5:30 - 7:30 pm	NETWORKING RECEPTION

## **AGENDA** (Continued)

#### Day Two: February 11, 2009

7:30 - 8:30 am	Hot Breakfast
8:30 - 9:00 am	Update from CIWMB's Financial Assistance Division
	Jim LaTanner, Staff Loan Officer, CIWMB
9:00 - 9:30 am	Updates on New Zone Integrated Reporting System and ZIF Mitch Delmage, CIWMB
	Robin Williams, CIWMB
9:30 - 10:00 am	Follow-up on Best Program Measurement for Zone Activities  Marshalle Graham, Senior Integrated Waste Management
	Specialist, CIWMB
10:00 - 10:15 am	Break
10:15 - 10:45 am	Update on Key Legislation and Significant Board Initiatives, Q&A  Howard Levenson, Director, Sustainability Program, CIWMB
10:45 - 11:45 pm	Permitting/Sitting Assistance: Brainstorming Session
	Kaoru Cruz, CIWMB Krysty Emery, CIWMB
11:45 - 12:30 pm	Lunch
12:30 - 1:00 pm	Closing Remarks Orchard Suite
	John Smith, North Branch Manager, CIWMB