## Use of Funds Summary

1993-2013

|  | Number of Businesses | Equipment Average | Working Capital Average | Onerous Debt Average | Real Estate Improvements Average | Real Estate Purchase Average | Loan Fee/Points Average | Total Loan Amount | Average Loan Amount | Disadvantage Community |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performing Loans | 143 | \$471,782 | \$82,927 | \$19,571 | \$28,031 | \$31,923 | \$1,957 | \$90,975,457 | \$636,191 | 36 |
|  | 81\% | 74\% | 13\% | 3\% | 4\% | 5\% | 0\% | 72\% |  | 80\% |
| Non-Performing/Defaulted | 34 | \$794,199 | \$125,116 | \$35,045 | \$46,064 | \$32,941 | \$2,433 | \$35,217,130 | \$1,035,798 | 9 |
|  | 19\% | 77\% | 12\% | 3\% | 4\% | 3\% | 0\% | 28\% |  | 20\% |
| Total | 177 | \$533,716 | \$91,032 | \$22,543 | \$31,495 | \$32,119 | \$2,049 | \$126,192,587 | \$712,953 | 45 |
|  | 100\% | 75\% | 13\% | 3\% | 4\% | 5\% | 0\% | 100\% |  | 100\% |

## Compost and AD Projects Breakdown

|  | Number of Loans | Equipment Actual | Working Capital Actual | Onerous Debt Actual | Real Estate Improvements Actual | Real Estate Purchase Actual | Loan Fee/Points Actual | Total Loan <br> Amount | Average Loan Amount | Disadvantage Community |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Compost and AD Projects | 27 | $\begin{array}{\|c} \hline \$ 11,477,843 \\ 82 \% \end{array}$ | $\begin{gathered} \hline \$ 1,061,276 \\ 8 \% \\ \hline \end{gathered}$ | $\begin{gathered} \$ 140,500 \\ 1 \% \end{gathered}$ | $\begin{gathered} \hline \$ 865,557 \\ 6 \% \end{gathered}$ | $\begin{gathered} \hline \$ 461,878 \\ 3 \% \end{gathered}$ | $\begin{gathered} \$ 22,063 \\ 0 \% \end{gathered}$ | $\begin{gathered} \$ 14,029,117 \\ 100 \% \end{gathered}$ | \$519,596.93 | 3 |

